

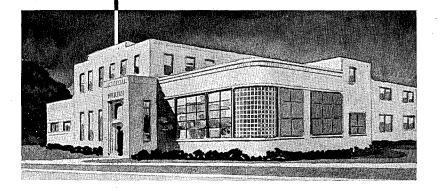
## superior instruments for more than forty years

Since its founding in 1907, The Martin Band Instrument Company has been dedicated to the belief that a musical instrument must be produced to *artistic* standards... that many operations must be done by hand to achieve perfect musical performance.

To this end, each employe at Martin is encouraged to perform his duties solely in the interest of making the finest instruments possible. That's why the artist-craftsmen of Martin are paid by the hour...not by the number of pieces they can turn out.

This policy, this method of building Martin musical instruments is your assurance of perfect workmanship, finest performance, and long, satisfactory service.

It's the reason the superiority of Martin instruments has been acknowledged by top artists for more than 40 years!



THE MARTIN BAND INSTRUMENT COMPANY, ELKHART, INDIANA